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	ROUTIN	IG ANI	D RECOR	RD SHEET
SUBJECT: (Optional)				
FROM:		· · · · · · · · · · · · · · · · · · ·	EXTENSION	NO.
William F. Donnelly Deputy Director for Admi	nistrati	ion		DATE 9 June 1986
TO: (Officer designation, room number, and building)	D	PATE	OFFICER'S	COMMENTS (Number and
1.	RECEIVED	FORWARDE	PIAITIAL	COMMENTS (Number each comment to show from whor to whom. Draw a line across column after each comment.
Director of Logistics	/	0/6	A	John:
2. E 0				1. The enclosed data is interesting. However, for
3.				comparison purposes, can you provide the same data, by
4.				Directorate, for FY-84 and FY-83? I would like to be able to see trends.
c/PD	611			2. If the word "actions" was
· \				replaced by the word "contracts", what would happen to these figures?
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7.	1'0			
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Action Approval	File For Clearance	Per	Conversatoare Reply	ion
Action Approval As Requested	File For Clearance For Correction	Per Prep See	Conversatoare Reply	ion

Two copies of response to subject per request of ${\sf EXO/DDA}$

DO NOT use this form as a RECORD of approvals, concurrences, disposals, clearances, and similar actions

FROM: (Name, org. symbol, Agency/Post)

DC/PMS/OL

Room No.—Bldg.

STAT

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Central Intelligence Agency





Washington, D. C. 20505

12 June 1986

STAT STAT

Dear

Your letter to the Director has been forwarded to this Office for action. In order that we can inform the components within this Agency of the capabilities which you offer, it would be appreciated if you would complete and return the enclosed Solicitation Mailing List Application and Certificate Pertaining to Foreign Interests (TO BE COMPLETED BY THE PARENT COMPANY), along with your descriptive literature to the address below:

> Procurement Management Staff Office of Logistics Central Intelligence Agency Washington, D.C. 20502

Upon receipt of the completed forms, your company's name will automatically be placed on our Bidders Mailing List and your material routed internally. The interested component will contact you when there is a need or a requirement.

Thank you for offering your services to the Central Intelligence Agency.

Sincerely,

STAT

Procurement Management Staff Office of Logistics

Enclosures

Distribution:

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Executive Registry

DDA Registry PMS Official

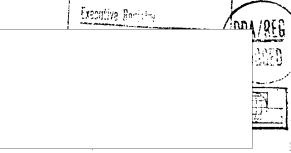
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STAT



Mr. William J. Casey Director Central Intelligence Agency Washington, D.C. 20505

8 MAY 1986

Dear Director Casey

I am one of a small group of engineers and technicians who are contemplating forming a small corporation to supply engineering and support services for decision-making systems. One of our hopes is to become a supplier or expert services to CIA.

Can you explain how a start-up firm like ours would become qualified to contract with CIA? We are most puzzled by the regulations regarding facility and personnel security clearances. Since our interest is in engineering asset allocation and in certain cryptologic applications, it is reasonable to expect that our people and facilities would need to be inspected and cleared.

Thank your for your time.

STAT

POLITING AND DECORD SHEET						
ROUTING AND RECORD SHEET						
SUBJECT: (Optional)						
FROM: William F. Donnelly						
Deputy Director for Admir	nistrati	.on	Γ	DATE 9 June 1986		
TO: (Officer designation, room number, and building)	DATE		OFFICER'S INITIALS	COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.		
	RECEIVED FORWARDED					
1. Director of Logistics				John:		
2.				l. The enclosed data is interesting. However, for		
3.				comparison purposes, can you provide the same data, by Directorate, for FY-84 and		
4.				FY-83? I would like to be able to see trends.		
5.				2. If the word "actions" was replaced by the word "contracts", what would happen to these figures?		
6.				ligures:		
7.				William F. Donnelly		
8.				Attachment		
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SECRET

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ROUTING AND RECORD SHEET					
SUBJECT: (Optional)					
Competition					
FROM: John M. Ray			EXTENSION	NO.	
Acting Director of	Logist	ics	1		
				2 3 MAY 1986	
TO: (Officer designation, room number, and DATE building)		OFFICER'S	COMMENT6 (Number each comment to show from who		
	RECEIVED	EORWARDED	INITIALS	to whose Draw a line across column after each comment.)	
EXO/ DDA 7D24 Hqs.	8 MAY 19	28.5	2012	Attached herewith is a	
//D24 Hqs.	8 41.		00	compilation of statistics	
2.		800	0	regarding the Agency's con-	
ADDA .	28 WAY]	1 X	tractual competition record in FY 1985. We had intended to	
3	28		0	use this data to set mutually	
777	000	8261 YA	14	agreeable FY 1986 goals for	
± 124	281	1A1 1550	12	competition with the direc-	
4.				torates. Unfortunately, it is too late in the fiscal year	
				to do thiswe nevertheless	
5.			ļ	hope to pursue this objective	
				in FY 1987.	
				101 - 1 - 7	
6.				While I recognize our	
DDA Oleg.				unique mission, you should be aware of the following FY 1985	
7.	<u> </u>			competition statistics	
•				regarding other government	
				entities:	
8.				Compositions	
				Competitive actions 47% Competitive dollars 53%	
9.				dempetitive deliais 33%	
				I have forwarded a copy	
				of the attached to our senior	
10.				procurement officers and to	
				the Agency Contract Review Board members.	
11.				board members.	
12.				/ John W. D.	
			,	/John M. Ray	
13.				Attachment	
14.			·		
14.				te:	
				ADMIN-INTERNAL USE ONLY when	
15.				separated from SECRET att.	
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